

PRINCIPAL / SENIOR CONSULTANT

Location	Basingstoke, Hants
Salary & benefits	Negotiable package
Duration	Permanent
Start Date	Immediate

The Company

Founded in 1988, BMT Hi-Q Systems (Hi-Q) provides High Quality, cutting edge, Enterprise/Service Oriented Architecture and 'Model Driven Requirements' and ITEA consultancy to its Private & Public Sector customers. Hi-Q has very recently joined the BMT Group. Hi-Q's main asset is the 'intellectual capital' inherent in its high calibre and carefully selected professional consultants. Consequently we invest heavily in attracting, developing and retaining the right staff in pleasant modern surroundings and promote well-being within a harmonious 'family' culture. The right fit is paramount and a generous package offered to the right individuals.

The Role

This is a customer facing appointment requiring a senior individual with first rate technical and commercial leadership skills. The role is centred around the design and development of Enterprise Architectures, Business Change, rigorous requirements engineering, and ITEA and will include:

- ✚ Leading teams and project management.
- ✚ Managing and facilitating customer workshops.
- ✚ Applying analysis and modelling techniques to analyse understand and define requirements.
- ✚ User and System requirements validation.
- ✚ Managing and contributing to technical & commercial proposals
- ✚ Business Development.
- ✚ Designing Enterprise Architectures.

The Person

A team player with gravitas, and commercial ingenuity, having:

- ✚ A solid track record in requirements analysis, modelling and definition.
- ✚ Experience of using architectural frameworks (MoDAF, TOGAF, DoDAF).
- ✚ Familiarity with Mood, System Architect, or Troux Architect (Metis) (Desirable).
- ✚ Excellent communication and presentation skills.
- ✚ Experience of applying UML, BPMN, (or BPM).
- ✚ Experience of leading projects.
- ✚ Experience of leading sales proposals/bids.
- ✚ Defence acquisition experience.

